YOUNG ADULT CANCER CANADA INC. Financial Statements Year Ended July 31, 2017



YOUNG ADULT CANCER CANADA INC. Index to Financial Statements Year Ended July 31, 2017

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INDEPENDENT AUDITOR'S REPORT

To the Directors of Young Adult Cancer Canada Inc.

We have audited the accompanying financial statements of Young Adult Cancer Canada Inc., which comprise the statement of financial position as at July 31, 2017 and the statements of revenues and expenditures, changes in net assets and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many charitable organizations, the organization derives revenue from fundraising campaigns and other donations the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenues, excess of revenues over expenditures and cash flow from operations for the year ended July 31, 2017, and current assets and net assets as at July 31, 2017.

Qualified Opinion

In our opinion, except for the effect of adjustments, if any, which we might have determined to be necessary had we been able to satisfy ourselves concerning the completeness of the revenues referred to in the preceding paragraph, the financial statements present fairly, in all material respects, the financial position of Young Adult Cancer Canada Inc. as at July 31, 2017 and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, Newfoundland and Labrador December 12, 2017

CHARTERED PROFESSIONAL ACCOUNTANTS

Hairis Ryan

YOUNG ADULT CANCER CANADA INC. Statement of Financial Position July 31, 2017

| | 2017 | 2016 |
|--|--|--|
| ASSETS | | |
| CURRENT Cash Accounts receivable (Note 3) Inventory Prepaid expenses | \$ 346,691 92,470 - 13,833 | \$ 139,011 73,656 8,775 11,448 |
| • | 452,994 | 232,890 |
| TANGIBLE CAPITAL ASSETS (Note 4) | 11,713 | 15,202 |
| INVESTMENT | 75,000 | 75,000 |
| | \$ 539,707 | \$ 323,092 |
| LIABILITIES AND NET ASSETS CURRENT | | |
| Accounts payable and accrued liabilities Deferred income | \$ 59,402 73,099 | \$ 62,146 37,391 |
| | 132,501 | 99,537 |
| NET ASSETS | 407,206 | 223,555 |
| | \$ 539,707 | \$ 323,092 |

ON BEHALF OF THE BOARD

Director

Director

YOUNG ADULT CANCER CANADA INC. Statement of Changes in Net Assets Year Ended July 31, 2017

| | 2017 | 2016 |
|--|--------------------------|-------------------------|
| NET ASSETS - BEGINNING OF YEAR Excess of revenue over expenditures | \$ 223,555 183,651 | \$ 141,997 81,558 |
| NET ASSETS - END OF YEAR | \$ 407,206 | \$ 223,555 |

YOUNG ADULT CANCER CANADA INC. Statement of Revenues and Expenditures Year Ended July 31, 2017

| | 2017 | | 2016 |
|--------------------------------------|---------------|----|-----------|
| | | | |
| REVENUES | | _ | 101 055 |
| Shave for the Brave | \$ 572,026 | \$ | 491,009 |
| Corporate donations | 289,865 | | 289,346 |
| Third party events | 111,413 | | 116,233 |
| Personal donations | 89,597 | | 143,335 |
| Climb | 54,501 | | 15,198 |
| In Memoriam donations | 16,161 | | 10,092 |
| Miscellaneous | 6,255 | | 5,482 |
| Merchandise | 1,146 | | 2,719 |
| Interest | 713 | | <u>-</u> |
| | 1,141,677 | | 1,073,414 |
| EXPENDITURES | | | |
| Support (Schedule 1) | 461,455 | | 454,378 |
| Fund Development (Schedule 2) | 271,582 | | 252,008 |
| Operations (Schedule 3) | 136,169 | | 161,713 |
| Awareness and Advocacy (Schedule 4) | 88,820 | | 123,757 |
| | 958,026 | | 991,856 |
| EXCESS OF REVENUES OVER EXPENDITURES | \$ 183,651 | \$ | 81,558 |

YOUNG ADULT CANCER CANADA INC. Statement of Cash Flow Year Ended July 31, 2017

| | 2017 | 2016 |
|--|---------------|---------------|
| OPERATING ACTIVITIES | | |
| Excess of revenues over expenditures Item not affecting cash: | \$ 183,651 | \$ 81,558 |
| Amortization of tangible capital assets | 4,978 | 6,121 |
| | 188,629 | 87,679 |
| Changes in non-cash working capital (Note 6) | 20,540 | (26,335) |
| Cash flow from operating activities | 209,169 | 61,344 |
| INVESTING ACTIVITY Durchase of tangible capital assets | (1 480) | (2.080) |
| Purchase of tangible capital assets | (1,489) | (2,980) |
| INCREASE IN CASH FLOW | 207,680 | 58,364 |
| Cash - beginning of year | 139,011 | 80,647 |
| CASH - END OF YEAR | \$ 346,691 | \$ 139,011 |

Notes to Financial Statements

Year Ended July 31, 2017

PURPOSE OF THE ORGANIZATION

Young Adult Cancer Canada Inc. (the "organization") is a charitable organization established to support young adults diagnosed with cancer in Canada as they live with, through and beyond cancer, to be the connection to peers, bridge out of isolation, and source of inspiration. To fulfill its mission, the organization undertakes certain fund development activities and receives donations and grants from various sources at different points in time throughout the fiscal year. The unpredictable nature of fundraising activities can create variability in revenues and expenses year over year, and the resulting financial position at each year end. The organization funds its operating requirements throughout the fiscal period through the use of cash on hand.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) and reflect the following significant accounting policies.

Cash

Cash consists of balances on deposit with Canadian financial institutions.

Revenue recognition

Young Adult Cancer Canada Inc. follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Inventory

Inventory is valued at the lower of cost and net realizable value with the cost being determined on a first-in, first-out basis.

Contributed services

Volunteers contribute a significant number of hours per year to assist the organization in carrying out its objectives. In addition, the organization receives donated materials and services throughout the year. These contributions are only recognized in the financial statements when the fair value can be reasonably determined.

Tangible capital assets

Tangible capital assets are stated at cost. Tangible capital assets are amortized over their estimated useful lives on a declining balance basis using the half year rule in the year of acquisition, at the following rates and methods:

| Computer equipment | 100% | declining balance method |
|-------------------------|------|--------------------------|
| Furniture and equipment | 20% | declining balance method |

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YOUNG ADULT CANCER CANADA INC. Notes to Financial Statements Year Ended July 31, 2017

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial instruments are reported at amortized cost, and tested for impairment at each reporting date

Financial assets measured at amortized cost include cash, accounts receivable and investment.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the impairment, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

Allocation of expenses

The organization records its expenses by function: support, awareness and advocacy, fund development and operations.

Operating expenses are allocated using a predetermined percentage allocation based on wages.

Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Key components of the financial statements requiring management to make estimates include the useful life and amortization of tangible capital assets, in-kind donations and accrued liabilities. Actual results could differ materially from those estimates.

| 3. | ACCOUNTS RECEIVABLE | 2017 | 2016 |
|----|---------------------------------------|------------------------|------------------------|
| | Accounts Receivable HST Receivable | \$ 76,642 15,828 | \$ 58,512 15,144 |
| | | \$ 92,470 | \$ 73,656 |

YOUNG ADULT CANCER CANADA INC. Notes to Financial Statements Year Ended July 31, 2017

| 4. | TANGIBLE CAPITAL ASSETS | | | | |
|----|--|------------------------|--------------------------|------------------------------|---------------------------|
| | | Cost | cumulated nortization | 2017 et book value | 2016 Net book value |
| | Furniture and equipment Computer equipment | \$ 30,518 36,359 | \$ 19,549 35,636 | \$ 10,969 723 | \$ 13,711 1,447 |

619

67,496 \$

\$

598

55,783 \$

OPERATING LINE OF CREDIT

Computer software

During the year, the organization had access to an operating line of credit with a maximum facility of \$75,000 (2016 - \$75,000), bearing interest at the bank's prime rate plus 1% (2016 - prime rate plus 1%). As at July 31, 2017, no amounts were outstanding under this facility.

| 6. | CHANGES IN NON-CASH WORKING CAPITAL | | |
|----|--|----------------|----------------|
| | | 2017 | 2016 |
| | Accounts receivable | \$ (18,814) | \$ (39,129) |
| | Inventory | 8,775 | 1,299 |
| | Accounts payable and accrued liabilities | (2,744) | 13,386 |
| | Deferred income | 35,708 | (4,800) |
| | Prepaid expenses | (2,385) | 2,909 |
| | | \$ 20,540 | \$ (26,335) |

7. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the organization's risk exposure and concentration as of July 31, 2017.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The organization is exposed to credit risk from accounts receivable. Management believes that the credit risk with respect to accounts receivable is not material.

The organization's investment is held within Canadian chartered banks. The organization does not expect any liquidity issues or credit losses on those investments.

(continues)

21

\$

11,713

44

15,202

YOUNG ADULT CANCER CANADA INC. Notes to Financial Statements Year Ended July 31, 2017

7. FINANCIAL INSTRUMENTS (continued)

(b) Liquidity risk

Liquidity risk is the risk that an entity will not be able to meet its financial obligations as they become due. The organization monitors its cash balances and cash flows generated from operations to meet its requirements. As at July 31, 2017 the organization had cash and investments of \$421,691 (2016 - \$214,011), which is sufficient to cover its short term obligations.

To the extent that the organization does not believe it has sufficient liquidity to meet current obligations, consideration will be given to obtaining additional funds through third party funding, assuming these could be obtained, as well as use of its operating line of credit.

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The organization is mainly exposed to interest rate risk.

(d) Interest rate risk

Cash and investments bear interest at variable rates. Consequently, the organization is exposed to interest rate risk. The organization does not actively manage this risk due to the fact that it does not believe that it is significant.

8. IN-KIND CONTRIBUTION

As a result of management's determination of the value of in-kind contributions for advertising and travel services received from suppliers, management has decided to reflect the amount of \$168,951 (2016 - \$139,831) in these financial statements in respect of current year services in corporate donations and support expenditures.

Support (Schedule 1)

| Year Ended July 31, 2017 | Year | Ended | July | 31. | 2017 |
|--------------------------|------|--------------|------|-----|------|
|--------------------------|------|--------------|------|-----|------|

| | 2017 | 2016 |
|-----------------------------|---------------|---------------|
| Support expenditures | | |
| Wages and benefits | \$ 159,875 | \$ 150,261 |
| Web | 125,230 | 112,479 |
| Survivor conference | 89,626 | 96,807 |
| Retreat Yourself | 21,021 | 23,347 |
| Office rental | 18,168 | 15,176 |
| Retreat Adventure | 18,122 | 24,556 |
| Localife | 16,715 | 19,409 |
| Telephone and internet | 3,626 | 2,818 |
| Professional fees | 2,684 | 2,263 |
| Office supplies and postage | 2,410 | 2,021 |
| Amortization | 1,842 | 1,898 |
| Insurance | 1,203 | 1,010 |
| Support program development | 601 | 1,861 |
| Professional development | 332 | 217 |
| Miscellaneous | - | 255 |
| | \$ 461,455 | \$ 454,378 |

Fund Development

Year Ended July 31, 2017

(Schedule 2)

| | 2017 | 2016 |
|-------------------------------|---------------|---------------|
| Fund Development expenditures | | |
| Wages and benefits | \$ 137,737 | \$ 150,261 |
| Shave for the Brave | 60,427 | 38,160 |
| Climb | 19,045 | 3,300 |
| Office rental | 16,695 | 15,176 |
| Third Party events | 13,466 | 23,698 |
| Fund development | 13,096 | 11,186 |
| Telephone and internet | 3,332 | 2,818 |
| Professional fees | 2,466 | 2,263 |
| Office supplies and postage | 2,215 | 2,021 |
| Amortization | 1,692 | 1,898 |
| Insurance | 1,106 | 1,010 |
| Professional development | 305 | 217 |
| | \$ 271,582 | \$ 252,008 |

Operations

Year Ended July 31, 2017

(Schedule 3)

| | | 2017 | | 2016 | |
|----------------------------------|----|---------|----|---------|--|
| Operations expenditures | | | | | |
| Wages and benefits | \$ | 115,963 | \$ | 135,719 | |
| Office rental | Ψ | 10,311 | Ψ | 13,708 | |
| Interest and bank charges | | 2,777 | | 2,952 | |
| Telephone and internet | | 2,058 | | 2,545 | |
| Professional fees | | 1,523 | | 2,044 | |
| Office supplies and postage | | 1,368 | | 1,825 | |
| Amortization | | 1,045 | | 1,714 | |
| Insurance | | 683 | | 914 | |
| Governance | | 203 | | 10 | |
| Professional development expense | | 188 | | 196 | |
| Operations Travel | | 50 | | 86 | |
| | \$ | 136,169 | \$ | 161,713 | |

Awareness and Advocacy Year Ended July 31, 2017

(Schedule 4)

| | 2017 | | 2016 | |
|-------------------------------------|------|------------|---------------|--|
| Awareness and Advocacy expenditures | | | | |
| Wages and benefits | \$ | 25,453 | \$ 48,471 | |
| Communications | | 31,024 | 32,430 | |
| Shave for the Brave | | 21,358 | 31,402 | |
| Office rental | | 3,928 | 4,896 | |
| YACC Store | | 4,442 | 3,258 | |
| Office supplies and postage | | 521 | 652 | |
| Telephone and internet | | 784 | 909 | |
| Professional fees | | 580 | 730 | |
| Amortization | | 398 | 612 | |
| Professional development | | 72 | 70 | |
| Insurance | | 260 | 327 | |
| | \$ | 88,820 | \$ 123,757 | |